

## ADDENDUM

### **(Development Support Services for States (DSSS) for Transforming Health Sector)**

1. In the RFP document, the words “**Project Management Office (PMO)**” should be replaced by “**Project Management Unit (PMU)**” at all places.
2. Page number 2, at serial no. a, replace “**2-3 States**” with “**3 States**”. On Page numbers 8, 62, 64 and 66, please substitute “**upto 3 States**” with “**3 States**”.
3. Page number 2, at serial no. b, the word “**State machinery**” should be replaced by “**State government**”.
4. Page number 58, Form M, please substitute “**(2 sheets double sided)**” with “**(3 sheets double sided)**”. Also, at page number 56, Form 3K, substitute “**40 single sided or 20 double sided printed sheets**” with “**30 single sided or 15 double-sided printed sheets**”.
5. Page 39, Form 3B, insert bullet 4 as, “ **In case of confidentiality clause w.r.t. disclosing paid fees, consultants may certify that claimed projects exceed the threshold amount as per the RFP document**”
6. Page number 79, II General Conditions of Contract, clause 6.5.8, the following expression “**but on terms and conditions approved by the client**” shall be deleted.
7. Page number 9, clause 4, the sentence “**In the case of any deliverables by Consultant consisting of any Intellectual Property Rights (‘IPR’) rights of the Consultant, the Consultant shall provide the Client and the concerned State Governments with necessary irrevocable royalty-free license to use such IPR**”, shall be deleted.
8. Page 31 and 32, Annexure 2.1 under Key Personnel/ Core Team, for the educational qualification of all the experts, add “**other relevant subject-matter discipline**”.
9. Page 33, Annexure 2.1 under Resource pool, for the educational qualification of all the experts, add “**other relevant subject-matter discipline**”.
10. Page number 33, under Resource pool table, at serial no. 3, replace 3<sup>rd</sup> bullet point “**Should have knowledge of adult learning methodology and capacity building experience within the public sector, including experience in areas such as capacity assessment, curricula development, course organisation, problem based (and not only content based) training, and training impact evaluations**” with “**Should have experience in capacity building for large scale transformation or business process re-engineering or governance reforms including elements such as designing and developing training, communication and articulation, and**

**organizing workshops, developing tools and templates etc. for building capacities”.**

11. Page number 30, Para 3, first sentence, substitute **“Consultant shall ensure that services of the core team are provided full time for the contractual period”** with **“Consultant shall ensure that the services of the Project Manager and Associates are provided full time for the contractual period”**. Also, Page number 30, Para 1 bullet 2, substitute with **“The consultant shall ensure that its team shall be deployed in a manner to ensure smooth coordination with authority and the concerned State Governments and that activities / tasks assigned to each team member are delivered and completed in a time bound manner. The consultant make to ensure that the absence of any team member at any point of time during the project shall not conflict with client’s requirements for project progress”**
12. Page number 7, clause 1.17, RFQ-cum-RFP Processing Fee, please replace **“in favour of NITI Aayog”** with **“in favour of PAO NITI Aayog”**.
13. Page number 10, clause 5.0, Bid Security, please replace **“in favour of NITI Aayog”** with **“in favour of PAO NITI Aayog”**.
14. Page number 21, Table no. 9.4, at serial number c and Page number 40, Form 3 C, at serial no. 1, 2 and 3 substitute **“Average annual revenue from consultancy services for last 3 financial years i.e. 2012-13, 2013-14 and 2014-15”** with **“Average annual revenue from consultancy services for last 3 financial years i.e. 2013-14, 2014-15 and 2015-16”**
15. Page number 31, Serial number 2, first bullet point, please substitute **“minimum 10 years of professional experience”** with **“minimum 8 years of professional experience.**
16. Page 31 & 32, Team Composition, Annexure 2, for the education qualification of the Core Team, substitute **“Master Degree”** with **“Master Degree/ PG Diploma”**.
17. Page number 17, serial number 7.12 (vii) please substitute this point with **“Ongoing consulting assignment in which 50% payment has been received by the applicant will only be considered. For this purpose the copy of notice of award, letter of intent, proof of release of payment or a certificate issued by the Authorized Signatory to this effect should be enclosed.”**
18. Page number 8, clause 3.0, Payment Schedule and deliverables, under Phase III, column 3, add following anticipated timelines.

<b>Phase III- Payment to be made module-wise*</b>			
11	a) Transformation design and implementation roll-out plans for each selected State	Within 4 months after commencement of Phase III	10% of the amount for Phase III
12	b) Development of PMU structure, tools and templates to monitor	Within 5 months after	5% of the amount for

	progress and mobilization of the PMU team	commencement of Phase III	Phase III
13	c) Roll out of pilots and implementation support	Start within 5 months after commencement of Phase III. Expected to continue till the end of Phase III.	40% of the amount for Phase III**
14	d) Tracking and monitoring progress of implementation including on-boarding third party assesses (where needed)	As per Consultant's suggestions	20% of the amount for Phase III**
15	e) Submission of documents, tools, templates to State administration and NITI Aayog; workshops with key State level and NITI Aayog stakeholders f) Best practices docket on "large-scale transformation in School Education".	5 months before the end of Phase III	15% of the amount for Phase III
16	g) Recommendations for MoHRD on policy, organization, funding models, and thematic areas	3 months before the end of Phase III	10% of the amount for Phase III

19. Page number 81, II General Conditions of Contract, at the end of the clause 6.11 following sentence shall be added **“in cases of delay due to reasons beyond the control of consultant suitable time extension shall be provided”**.
20. Page number 64, replace **“expected 5 months”** with **“5 months”**, Page number 65, replace **“expected 6 months”** with **“6 months”** and page number 67, replace **“expected 24 months”** with **“24 months”**.
21. Page 23, clause 9.5.4, at serial number B, for Presentation to the evaluation committee on consultant’s proposed Approach and Methodology and previous experience of undertaking similar assignment, substitute **“10 marks”** with **“20 marks”**. Also, at serial number C, for Qualification and competence of the core team for the Assignment, substitute **“60 marks”** with **“50 marks”**.
22. Page 34, under Qualification and Competence of Core Team, following changes have been made:  
**“The total number of marks allocated for qualification and competence of the proposed core team is 50 marks, distributed among 4 key personnel, as detailed below:”**

S.No.	Key Personnel	Number of Marks
1	Project Director/ Team Leader	22
2	Project Manager	12
3	Business Transformation Expert	10
4	Financial Expert	6
	<b>TOTAL</b>	<b>50</b>

23. Page 9, Clause 3.0, under the table, replace, at \*\* replace **“As implementation support on pilot roll-outs and monitoring (activity items 13 and 14) are likely to**

be spread out over the entire phase III, payments for these activities would be made on a quarterly basis starting from the quarter each activity starts till the end of the Phase III assuming an overall time of 2 years/24 months for Phase III. For illustration, in case activity no. 13 kicks off after 4 months of start of Phase III, it will be treated as Q2 and hence the 40% amount would be spread out in equal instalments over 7 quarters or till the end of the Phase III – whichever is later” with “As implementation support on pilot roll-outs and monitoring (activity items 13 and 14) are likely to be spread out over the entire phase III, payments for these activities would be linked to specific milestones. Such milestones would be finalized by the Authority in consultation with the consultant and would depend on the implementation plan suggested by the consultants during the commencement of this phase”.

24. Page 66, Terms of reference, Phase II, insert second last bullet point “The consultants are expected to identify modules in such a manner that broad objective of the transformation on project and preferably implementation of various initiatives identified may be completed within the duration of the assignment (2 years)”.
25. Page 24, Clause 9.5.4, replace first para “While awarding marks for the number of eligible assignments, the Applicant, as the case may be, that has undertaken the highest number of eligible assignments shall be entitled to the maximum score for the respective category and all other competing Applicants or respective Applicant shall be entitled to a proportionate score” with “Marks based on the number of eligible assignments in each of the categories A1 & A2 are mentioned in the following table:

Number of Assignments	Marks
>15	10
≥10-15	7
≥5-10	4
<5	1

26. Page number 17, Clause 7.13, Financial Proposal, add point no. (vi) **For the purpose of the payment the following indicative payment plan is envisaged:**

Milestone	Payee Entity
Phase I	100 % of Phase I fee to be made by NITI Aayog
Phase II & Phase III	50% of the fee to be made by NITI Aayog and the balance to be made by concerned State Governments.

27. Page 64, under Phase I, 3rd bullet, sub-bullet 5, the sentence “**These projects may cut across various states or sub-sectors within the Infrastructure sector**” shall be deleted.
28. Page number 84, clause 6.5.7, at (a) (ii) may be read as: “**ii) For any direct loss or damage that exceeds (A) the total payments for Professional Fees and**

**Reimbursable Expenditure made or expected to be made to the Consultants hereunder, or (B) the proceeds the Consultants may be entitled to receive from any insurance maintained by the consultants to cover such a liability, whichever of (A) or (B) is higher”.**

29. (I) Page 21, replace column number 2 of the serial number b with “ **Over the last five (5) years, the lead company or any member of the Consortium should have provided advisory services to a government or a government agency in India within healthcare sector related to:**

**(i) At least one project involving large-scale transformation or business process re-engineering related to public healthcare sector governance/ delivery of health services/policy reforms with a total consultancy fee of at least 50 lakhs.**

**OR**

**(ii) At least one project involving assistance to the client in implementation of interventions/policy initiatives related to public healthcare sector governance/ delivery of health services through setting up a Project Management Unit (PMU) or other unit having similar function with a total consultancy fee of at least Rs. 50 Lakh.**

**It may be noted that the same project can be claimed under (i) and (ii) above provided the scope of services and other qualification requirements as specified under this item are complied with”.**

(II) Page 23, replace column number 2 of the serial number A2 with, “**Experience in transformation/business process re-engineering/policy reforms**

**Over the last five (5) years, the Applicant should have provided advisory services, to a government or a government agency within healthcare sector, related to:**

**(i) Large-scale transformation or business process re-engineering related to public healthcare sector governance/ delivery of health services/policy reforms with a total consultancy fee of at least Rs. 25 lakhs.**

**OR**

**(ii) Assistance to the client in implementation of interventions/policy initiatives related to public healthcare sector governance/ delivery of health services through setting up a Project Management Unit (PMU) or other unit having similar function, with a total consultancy fee of at least Rs. 25 lakhs”.**

30. Page 39, Form 3 B, insert 4<sup>th</sup> bullet and on Page 54, Form 3 I insert 7<sup>th</sup> bullet as “**Please note that while submitting documentary proofs in support of eligible experience for the Applicant, the Applicants should ensure that the documentary**

**evidence in the form of Client Certificate/Work Order/Certificate from Statutory Auditor should clearly provide the following information for facilitating evaluations:**

- a) Name of the Client**
- b) Start Date of the assignment and end date. In case the project is Ongoing, the proof should also include information related to the total fee/contract value and fee received till the eligible cut-off date**
- c) Total value of the contract and fee received**
- d) Scope of Work**

**The Authority reserves the right to reject projects without such clear documentary evidence.**

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