

NITI Aayog
NRE Vertical – Islands Development
Statement of Queries Received from Prospective Bidders

Sr. No.	Page No.	Clause No.	Heading	Original Clause	Query/ Clarification/ Suggestions	Response of NITI Aayog
1.	24	7.3: Eligibility Criteria xi)	Preparation of Proposal: Technical Proposal	Client certifications for the projects listed under the experience section. The certifications must confirm the project attributes (project cost, size, fee, duration etc.) and the scope of work taken up by the consultant on the projects.	Client certifications for some projects are backdated. Request if these are evaluated along with the available Contract agreements that in general contain project attributes (project cost, size, fee, duration etc.) and the scope of work.	Please refer to note below table of clause 11 of the RFQ-cum-RFP document.
2.	31	11	Minimum qualifying criteria	As part of the evaluation, the Pre-Qualification Proposals submitted should fulfil the Minimum Qualification Criteria. In case an Applicant does not fulfil the Minimum Qualification Criteria, the Technical Proposal of such an Applicant will not be opened and evaluated further. In such cases, the RFP envelope containing the Technical Proposal, Financial Proposal and Bid Security will be returned unopened after completion of evaluation of Pre-Qualification. (i) Applicants should have experience of undertaking at least 2 (two) projects in India and/ or	Refer point 3(i) In Package III, none of the listed islands are of 5 square km area. Request for Package III only, the area criteria be diluted to 1 sq km as against 5 sq km.	No Change Contemplated.

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				Abroad involving creation of holistic vision and integrated master plans related to maritime/ island / coastal/ riverine/ tourism/ city development ecosystem including review and assessment of carrying capacity to facilitate sustainable development with each project involving a minimum area of five (5) sq km.		
3.	24	7.3 (xii) and (xiii)	Preparation of Proposal: Technical Proposal	<p>(xii) The Applicant should form a Joint Venture/ Consortium with his Associate in case he wants to submit the proposal using the experience/ strength of his Associate.</p> <p>(xiii) If the Applicant, being a Consortium, is qualified on the strength of the experience of a member which is a foreign company/ entity, requisite key personnel from that foreign company/ entity shall be fielded.</p>	Pl confirm as to whether the Global Parent Business Unit and each of its subsidiaries will be considered as part of one global entity or each one as a separate company.	They would be considered separate entities and will be only forming a Joint Venture/ consortium for the bidding purpose through a Joint Venture Agreement (JVA). Accordingly, the Joint Venture/ consortium members will be jointly and severally liable for completion of the assignment.

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4.	21	6.8 (i)	Eligibility of Applicant	In case the Applicant is a Consortium, it shall, comply with the following additional requirements: (i) Number of members in a consortium shall not exceed 3 (three);	If the answer to the above is in negative, Request if consortium members number could be made maximum 4 to accommodate the resource pooling for expertise across the globe i.e. Sustainability, master planning, financial feasibility and ecology etc. Presently the RFP restricts Consortium partners to 3 only.	No change contemplated.
5.	36	16	Bid Security	EMD : INR 10 lakh for each package	Now the scope of work for 10 islands has been divided into three packages, request if the EMD amount is made INR 5 lakh.	Agreed. Please refer to Addendum No. 1, Sr. No. 1.
6.	7	2.2.1	Secondary data collection and analysis:	Existing studies, if any. The NITI Aayog shall share the data/ details to the extent available and help in procuring the readily available data including recent satellite images and GIS data base for these islands.	No detail is provided regarding the drawing scales for each design stage. Request you to please elaborate as this will help manage to understand the level of details to be surveyed and also produced.	The master plan should be prepared at a scale of 1:2500 illustrating general delineation/ description of proposed land uses, development plans etc.
7.	9	2.3.1	Base Mapping	Consultant shall prepare the base map of all the shortlisted islands on CAD	As mentioned in 2.2.1, request you to elaborate the available satellite	The satellite images / GIS data of the

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				and GIS with all layers super-imposed.	images, and GIS database in order to establish what scale of detailing can be carried out based on those.	selected Islands as available with ISRO/ other Government agencies may be made available to the selected consultant subject to the compliance with existing rules / guidelines. The applicable charges for the same would be borne by the Consultant.
8.	9	2.2.4	Stakeholder consultations	The consultant at this stage is required to conduct interactions/ discussions with all relevant departments/ stakeholders of all the 10 islands. The discussions/ interactions should be aimed at validating all the preliminary analysis done based on the information/ data collected.	How will the client facilitate the consultant in tribal/local inhabitant stakeholder consultation? Please provide details in this regard.	The client would facilitate support to Consultants in the form of appropriate coordination with the concerned UT Administrations, when required.
9.	11-12	Clause 2.3.6 &	Infrastructure assessment	Consultant shall carry out assessment of the available physical infrastructure which shall include but not limited to: •	It is assumed that some islands are greenfield and any kind of infrastructure other than regional	Refer to clause 2.2.2 on page 8 of RFP document. The

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		2.3.8	& Infrastructure Gap assessment	<p>Water availability (portable) • Treatment plants, if any (both fresh water and recycled) • Electricity • Solid waste disposal • Telecommunication/ ICT • Connectivity and Transportation (sea, air and internal roads) • Gas The consultant shall conduct an analysis that identifies Strengths, weaknesses, Opportunities and Threats (SWOT) as well as gaps. This analysis shall include but not limited to the labour force, infrastructure, capacity and accessibility in order to assess actionable opportunities for development of tourism and other activities.</p> <p>Infrastructure gap assessment for each island vis-à-vis the expected demand for various activities taking into account the present and already existing/ proposed development status of various activities and infrastructure on the island e.g. transportation, water supply and sanitation/ waste disposal, power, gas, etc. shall be carried out by</p>	<p>transport may not be available. Pl elaborate how client will assist in procuring the relevant information for assessment and provision of transportation for Consultants commuting to the islands.</p>	<p>applicable charges for the same would be borne by the Consultant.</p>
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				consultant.		
10.	33	15	Key Experts: Team Leader	The team leader should be Post-graduate in Urban Planning/ Urban Design/ other relevant Infrastructure Design and/ or Master Planning related disciplines. Experience in design and master planning of projects with tourism/ cultural/ ecological/ infrastructure/ city development elements. Experience of leading projects involving holistic development of Islands or its parts/ coastal areas/riverine/ maritime related ecosystem on a sustainable basis would be preferred.	Please confirm if Post graduation in Civil Engineering will be accepted as `other relevant infrastructure design.'	No change contemplated.
11.	34	15	Key Experts: Ecological Expert	Masters or equivalent in Biological Science / Ecological sciences related disciplines with 10 years of experience of working on projects of similar nature.	If an Expert has over 15 years of experience in the relevant subject, would the Masters requirement be mandatory? Please confirm	Refer to clause 15 of the RFQ-cum-RFP document.
12.				There are strict regulations and restrictions with regards development on the islands and the forests in them and their may be Contentious issues with respect to development near these area /adjoining areas...as stated in Pre-	This would call for a regular review by a Legal Expert at all stages of Planning. Would request if this position is included in the Proposed Key staff.	No change contemplated.

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				bid Meeting on 22-02-17.		
13.	34	15	Other Experts	Different Team to be proposed in case the Applicant is bidding for more than one package.	It is requested that CV of 'Other Experts' (not the listed Key Experts say Team Leader etc.), be allowed to be repeated in the three packages, e.g. 'Fisheries Expert' & 'Tribal /Anthropology Expert' as these are difficult to find. In case a particular consultant is shortlisted for two packages the Consultant can submit separate CV at the time of negotiation / award.	No change contemplated.
14.				Stated in Pre-bid meet that Approvals to come from Administration- UT of Andaman / Lakshadweep whereas payment to be released by NITI Aayog.	Please elaborate as to how the time lost in coordination between the two departments will be compensated to the Consultant in terms of time over-run and escalation in fees.	No change contemplated.
15.	43	Annexure -I	Data Sheet	The closing date and time for Submission of Bid March 22nd, 2017 at 1500 hrs	<ul style="list-style-type: none"> We request you to kindly extend the date of Proposal from 22nd March 2017 to 19th April 2017, in view of pulling the desired info for submitting robust technical submission and since three separate packages are to be submitted this time for the latest tender. Kindly 	<ul style="list-style-type: none"> No change contemplated.

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					consider. <ul style="list-style-type: none"> Also please clarify if one consultant is eligible to submit all the three Island packages. 	<ul style="list-style-type: none"> Applicants are free to submit its responses for all the three Island Packages subject to the terms and conditions provided in the RFQ-cum-RFP document. Please also refer to Form 1-D of Annexure VII of RFQ-cum-RFP document.
16.	23	7.3 (i) & 7.3 (ii)	Preparation of Proposal: Technical Proposal	The Team Leader and Project Manager proposed must be a full-time permanent employee of the Applicant. Independent subject matter experts or sub-consultants who are not permanent full time employees of the Applicant may be proposed as key staff (other than the Team Leader and Project Manager) provided a documentary evidence is furnished that such experts are dedicated to work with the Applicant for the duration of	The clause states other than team leader and project manager, sub-consultants/independent subject matter experts may be proposed as key staff if the Applicant is able to showcase 'documentary evidence' that such experts will be dedicated to work with the Applicant for the duration of this assignment. Also is the above mandatory to showcase over and above the certificate furnished by the sub-	Clause 7.3(i) and 7.3(ii) deals with the same set of certificates. Certificates made available to support clause 7.3 (i) will be considered for clause 7.3 (ii).

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				their involvement under this assignment and they have no conflict with respect to the terms and conditions of this RFP document. Further, such key staff can-not be a part of key staff of any other Applicant.	consultant mentioning the availability for the project, as per clause 7.3(ii) Would the above certificate from the key expert as desired in clause 7.3 (ii) would be considered as Documentary Evidence as required in clause 7.3(i). If not please elaborate what additional document is required over and above the declaration from the key person.	
17.	23	7.3 (viii)	Preparation of proposal: Technical Proposal	No alternative proposal for any key personnel shall be made and only one CV for each position shall be furnished. In case an Applicant is submitting its bid for more than one package, any expert proposed as a key personnel for one package cannot be proposed as a key personnel for another package(s).	The clause states that the key personnel proposed for one package cannot be showcased for another package. We request you to allow the repetition of CVs of other experts, such as tourism expert, fisheries expert, anthropologist etc. as their scope is limited to a certain phase of the project and not the entire duration of the project.	No change contemplated.
18.	24	7.3 (xi)	Preparation of proposal: Technical Proposal	Client certifications for the projects listed under the experience section. Client certifications (copy of work order or completion certificate from	Please clarify if client certificates in languages other than English can be issued as evidence for the project, In case the Applicant showcases	Certificates in language other than English should be translated and

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				clients) must confirm the key project attributes (scope and nature of the consultancy assignment, consultancy fee, project cost, duration of the consultancy, fee received and details of the client etc.). In case of inability of the Applicant to furnish the above Client certifications, Applicants are allowed to submit certificates signed by the Applicant's Authorised Signatory and counter-signed by Statutory Auditor/qualified Chartered Accountant of the Applicant to establish evidence of key project attributes mentioned above.	projects completed by the group company from outside India, it becomes difficult to procure duly signed auditor's certificate for the same. We request you to relax the clause by considering other supporting documents such as Letter of Award, Invoices, Scope document etc. which can be submitted duly signed by the Applicants local Authorized signatory.	submitted as part of the proposal only. The documents / certificates in language other than English will not be evaluated.
19.	33	15	Key Experts		Please confirm if overseas CVs/ resources of our parent Group/Sister Company shall be acceptable for core positions without forming JV/ consortium with our parent Group/ Sister company. However, we will give an undertaking that all key personnel proposed from our parent company will be available for the duration of the project as defined in schedule.	No change contemplated.

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					We also request you to relax the qualification of the environmental expert and allow CVs with NABET accreditation or Equivalent such as MOEF accredited resume.	
20.			General		Please clarify if special permits will be arranged for international CVs/resources for site visits. Also please let us know the validity of the permits to be arranged by the client.	Clients would facilitate the Consultants to get permits for visits to these islands. Whereas the cost for the same has to be borne by the consultant.
21.	33	15	Key Experts: Other Experts		Please exclude requirement of position for Tribal/Anthropology Expert and Fisheries Expert from the scope, as these are extremely niche specialisation, usually difficult to find in the consultancy domain.	No change contemplated.
22.	7	2.2.1	Topo Surveys	The NITI Aayog shall share the data/details to the extent available and help in procuring the readily available data including recent satellite images and GIS data base for these islands. The	Please clarify, whether the topo survey of the project area has been carried out by the client.	The satellite images / GIS data of the selected Islands as available with ISRO/ Other Government

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				applicable charges for the same would be borne by the consultant. Consultants can also procure data from the third party if it is of better quality.		Agencies may be made available to the selected consultant subject to the compliance with existing rules / guidelines. The applicable charges for the same would be borne by the Consultant.
23.	6	2	Scope of work		Please clarify if topo survey/ soil and geo-tech investigations are part of the scope of project? It is not clearly stated in the RFP. However, if the consultant is required to conduct preliminary engineering design, then these are the essential data required to perform the tasks.	Consultant has to collect sufficient and reliable data to justify master plan and concept development plan prepared by them.
24.	31	11	Minimum Qualification Criteria	Experience of at least one (1) project which involves undertaking ecological, environmental and social assessments of projects related to maritime/ island / coastal/ riverine/ tourism/ city development ecosystem involving a	We request you to add to the experience criteria instructed in 3(ii), for master plans for waterfront developments (large scale) on a sustainable basis.	No Change contemplated.

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				minimum area of five (5) sq km. In case one project does not cover all the functional elements mentioned under this criterion, Applicants may submit details of one eligible project covering part of each such functional elements for this purpose.		
25.	41	27.2	Liquidated damages for error/variation	In case any substantial error or variation or lack of integrity in the Survey data submitted by the firm is detected and such error or variation is the result of negligence or lack of due diligence on the part of the firm, the consequential damages thereof shall be quantified by the NITI Aayog in a reasonable manner and recovered from the Consultant by way of liquidated damages, subject to a maximum of 10% (ten percent) of the Contract Value.	We request to relax the particular clause, since most of the data to be required as per clause 2.2.1 is through secondary sources and no primary surveys are stated under RFP. The consultant should be liable to Liquidated damages only if there is primary data collection and not for the secondary data collected.	Primary surveys are integral part of the assignment.
26.	23	7.3 (xiii)	Preparation of Proposal: Technical Proposal		Will project experience of parent Group/ Sister company be acceptable for evaluation without the Group/ Sister company forming part of the consortium?	No.
27.			General		Please clarify further on the level of	The master plan

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			Requirement		details to furnish during the Conceptual Level Master Plan. Is any architectural related output expected during this stage? Please clarify, if Urban Design or Landscape inputs are envisaged at Detailed Master Plan Stage. If yes, please elaborate further.	should be prepared at a scale of 1:2500 illustrating general delineation/ description of proposed land uses, development plans etc.
28.	41	27.1	Performance Security		Please consider reducing Performance Security from 10% to 5% of fee value.	No Change contemplated.
29.	14	2.3.12	General	Along with preliminary engineering report, tender document for EPC (Engineering, Procurement and Construction) for development of trunk infrastructure are also required to be developed.	There is no delivery planned for the submission of tender documents after the preliminary design report submission, in deliverables schedule. If preparation of tender document is in the scope, than please clarify on the same.	Refer to clause 2.3.12 of RFQ-cum-RFP document. .
30.			General		Though the scope for the appointed consultant includes market demand and tourism assessment, is there any preliminary study/assessment available with the client on the same front, since as per the RFP an initial identification of suitable islands has	The vision is Holistic Development of selected Islands while preserving and maintaining natural eco-system and rich bio-diversity that each

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					already been conducted by the Government itself.	of them possess. The 10 Islands have been shortlisted through intensive consultation process with concerned Central Ministries / Departments, UT Administrations and other stakeholders.
31.	41	27.3	Liquidated damages for delay	In case of delay in completion of Services, liquidated damages not exceeding an amount equal to 1.0% (one percent) of the Contract Value per week, subject to a maximum of 10 % (ten percent) of the Contract Value will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time may be granted.	We request the Client to remove the clause pertaining to Liquidated Damages as any delays in this assignment may not have direct bearing on delays in operational function and resulting losses to the Client.	No change contemplated.
32.	40	26	Approval mechanism for deliverables		Please clarify what will be the Approval mechanism? Will a Project Management Consultant (PMC) be	The Master Plan will need the approval of the concerned UT

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			and payments		appointed for this project? If so who has the responsibility for obtaining approval on deliverables from the Client? Is it the Consultant or the PMC?	Administrations. UT administration is one of the key stakeholders. They will be consulted with, as and when needed.																
33.	16	2.4.8	Deliverables		<p>We request you to extend the proposed timeline for stage wise deliverables as below</p> <table border="1"> <tr> <td rowspan="3">Stage I</td> <td>Inception report</td> <td>0.5</td> </tr> <tr> <td>Draft Site Development Potential Report</td> <td>2–2.5</td> </tr> <tr> <td>Final Site Development Potential Report</td> <td>2.5–3</td> </tr> <tr> <td rowspan="4">Stage II</td> <td>Market Demand Assessment</td> <td>4 5</td> </tr> <tr> <td>Outlining Vision and Conceptual Master Plan</td> <td>6 7</td> </tr> <tr> <td>Draft master Plan and Infrastructure Plan</td> <td>8 9</td> </tr> <tr> <td>Final master Plan and Infrastructure</td> <td>9 10</td> </tr> </table>	Stage I	Inception report	0.5	Draft Site Development Potential Report	2–2.5	Final Site Development Potential Report	2.5–3	Stage II	Market Demand Assessment	4 5	Outlining Vision and Conceptual Master Plan	6 7	Draft master Plan and Infrastructure Plan	8 9	Final master Plan and Infrastructure	9 10	No change contemplated.
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34.	40	26	Payments to the Consultant	<p>We request you to modify the payment percentage for each deliverable as suggested below:</p> <table border="1"> <tr> <td>Stage I</td> <td>Inception report</td> <td>5%</td> </tr> <tr> <td></td> <td>Draft Site Development Potential Report</td> <td>10%</td> </tr> <tr> <td></td> <td>Final Site Development Potential Report</td> <td>10%</td> </tr> <tr> <td>Stage II</td> <td>Market Demand Assessment</td> <td>10%</td> </tr> </table>	Stage I	Inception report	5%		Draft Site Development Potential Report	10%		Final Site Development Potential Report	10%	Stage II	Market Demand Assessment	10%	No change contemplated.										
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35.	102	1.1.11	Limitations of Consultant's Liability		We request you to insert a clause to cap aggregate Limitation of Consultant's Liability to a maximum of 10% of the Financial Fee proposal as an umbrella limitation.	No change contemplated.																								
36.	13	2.3.12	Scope of Work: Preliminary		Scope of work does not specify Fire system. Please confirm whether we	No change																								

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			Engineering Design Report		need to consider separate Fire network system.	contemplated.
37.	8	2.2.3			Please confirm whether approval for environmental, ecological, social impacts is part of scope of work.	Refer to clause 2.2.3 of the RFQ-cum-RFP document.
38.	45	Annexure III	Technical Evaluation Criteria		Please confirm if the project experience can be repeated in the three categories and will be considered for qualification and evaluation.	Consultant can showcase one project for all the three categories, if attributes of the project matches with the criterion specified in requirement.
39.	6	2	Scope of Work		Since HFL/HTL data and CRZ reports are crucial for the sites, please clarify if such ICRZ (Integrated Coastal Regulation Zone) reports/plans are developed for these islands?	IIMP (Integrated Island Management Plans) and ICRZ (Integrated Coastal Regulation Zone) draft plans have been prepared for some of the islands with the help of various Government agencies. The available reports / plans and HFL data

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						may be provided to the selected consultant subject to compliance with the existing rules / guidelines. However, the applicable charges would be borne by the Consultant.
40.	33	15	Key Experts: Team Leader	The team leader should be Post-graduate in Urban Planning/ Urban Design/ other relevant Infrastructure Design and/ or Master Planning related disciplines. Experience in design and master planning of projects with tourism/ cultural/ ecological/ infrastructure/ city development elements. Experience of leading projects involving holistic development of Islands or its parts/ coastal areas/riverine/ maritime related ecosystem on a sustainable basis would be preferred.	Position No. 1 – Team Leader: We request you to relax the deployment of TL to the period for initial engagement, stakeholder meetings/ consultations, attending key meetings and presentations. As we intend to bring our international resource for such a prestigious project and position, continuous deployment for 15 months will be challenging. We propose to bridge the physical absence through appointing Deputy TL, if deemed appropriate by the client. Please consider the same.	No change contemplated.
41.	33	15	Key Experts:	Should be Post-graduate in Urban	Position No. 2 – Project Manager/	No change

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			Project Manager/ Urban Planner	Planning/ Urban Design or Master Planning related disciplines. Experience in leading master planning projects for Government Sector and experience in working on greenfield/ brown-field development projects preferably with tourism/ cultural/ ecological/ city development elements. Experience in developing Islands or its parts/ coastal areas/riverine/ maritime related ecosystem on a sustainable basis would be preferred.	Urban Planner We request you to split above position into two – one for Project Manager having 15 years of relevant experience with engineering qualification and who had contributed to similar nature projects. The other position would be for Urban Planner having qualification and experience as mentioned in RFP. Please consider the same.	contemplated.
42.	95	Clause 1.5.8 of GCC	Annexure IX		We request you to allow the consultants to provide 'broker's letters attesting to the level of coverage and confirming its validity and currency' in lieu of Policy/ Insurance certificates – as sharing of such certificates will not be feasible due to our group policies.	No change contemplated.
43.	102	Clause 1.1.12 (c) of SCC	Annexure IX		We intend to form unincorporated JV with our consortium partners. In such case, it will not be feasible for us to take insurance policy in the	No change contemplated.

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					name of JV. Thus we request you to allow the insurance policy to be in the name of lead consultant on behalf of our consortium partners. Please consider and confirm.	
44.	7	2.2.1	Secondary Data collection and analysis	A study needs to be conducted to assess the existing scenario of all the islands. The consultant shall have to procure all necessary data including secondary information required at this stage for all the selected Package I Islands. This will include but not limited to: (xii) Government land/ private land availability	In many cases the land records are not available and data collection becomes a challenging task. Please clarify whether the revenue maps will be provided by the client.	Client will facilitate in procurement of such maps available with States/UTs administration and other agencies. The applicable charges for the same would be borne by the Consultant.
45.	9	2.2.4	Stakeholder Consultations	The consultant at this stage is required to conduct interactions/ discussions with all relevant departments/ stakeholders of all package I islands. The discussions/ interactions should be aimed at validating all the preliminary analysis done based on the information/ data collected.	Please confirm if stakeholders consultation with local tribal populace is also required.	Consultations with stakeholders may include consultations with local tribal populace.
46.	9	2.3.2	Eco Sensitivity analysis	The consultant shall collate sufficient secondary data from authorised sources and published literature to	It is constructed that the assessment of flora and fauna of the Island shall	Refer to clause 2.3.2 of the RFQ-cum-RFP

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				provide long term evaluation of fauna and flora of the island.	be done based on the secondary data available.	document.
47.	9	2.3.4	Socio-economic assessment	Socio-economic assessment should include assessment of the demographic profile of each of the islands, detailing population type, literacy, occupation type, customs and practises. The social assessment shall be based on published information with Census Survey of India or any authorised source. Inputs based on direct social consultations shall be included wherever such published data is not available in the public domain.	For direct social consultations with the islands demography, it is required that the client shall provide assistance or local coordinator in initiating communication with the tribal, in terms of language/ translation etc.	Client will facilitate in such consultations, if required. However the applicable charges for the same would be borne by the Consultant.
48.	32	Table of Clause 11	Minimum Qualification Criteria	(i) Applicants should have experience of undertaking at least 2 (two) projects in India and/ or Abroad involving creation of holistic vision and integrated master plans related to maritime/ island / coastal/ riverine/ tourism/ city development ecosystem including review and assessment of carrying capacity to facilitate sustainable development with each project involving a minimum area of	<ul style="list-style-type: none"> • We understand that both completed and ongoing projects would be considered as eligible projects. Kindly confirm • We understand that city development plan will qualify as eligible project under city development ecosystem criteria. Kindly confirm. 	<ul style="list-style-type: none"> • Ongoing projects where 75% of the consultancy fee has been received will be eligible. • This understanding is correct.

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				<p>five (5) sq km.</p> <p>AND (ii)</p> <p>Applicants must demonstrate experience of at least one (1) project which involves undertaking techno-economic feasibility, project structuring on PPP basis and development of implementation and marketing plans. In case one project does not cover all the functional elements mentioned under this criterion, Applicants may submit details of one eligible project covering part of each such functional elements for this purpose.</p>	<ul style="list-style-type: none"> • In this category, request you to consider relaxation in minimum area by reducing minimum area from 5 sq. km to 2 sq. km. • In this category, request you to consider relaxation in minimum area by reducing minimum area from 5 sq. km. to 2 sq. km. 	<ul style="list-style-type: none"> • No change contemplated. • No change contemplated.
49.	46	Annexure -III	Technical Evaluation	Projects undertaken involving Government sector or multilateral agencies will only be considered.	For international firms there are many projects undertaken for private clients abroad. It is requested to consider such project also as eligible project for technical evaluation.	Please refer to Addendum No. 1, Sr. No. 3.
50.			General		Please confirm whether any office space would be provided in A&N and	No space would be provided for the office

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					Lakshadweep for office set up. Whether this office space shall be provided free of cost and duration for which this office need to be maintained by the consultant. Whether Team Leader would be stationed at site office and duration of the same. Kindly note that the same would have direct implication on our quotation, scope of work envisaged etc.	set up by the client. Further, the consultant would position their team/ personnel as per the requirement for the assignment.
51.	30	Clause 11 (2)	Annual Turnover Criteria	“Bidders should have an average annual turnover of INR 75 Crore during last 3 (three) financial years from consultancy services of an equivalent amount”	The turnover criteria of Rs. 75 Crore for consultancy fee appears high. Very limited firms can only fulfil this criteria. Considering the fact, this is consultancy assignment, we request your good self to consider this matter and reduce the turnover criteria accordingly.	Please refer to Addendum No. 1, Sr. No. 2.
52.	74				We presume that an applicant can submit proposal for all three packages and also three packages can be awarded to a single firm. Please confirm.	Refer to Form 1-D of Annexure VII of RFQ-cum-RFP document.
53.	23	7.3 (i)	Preparation of	The Team Leader and Project Manager	In order to propose the best fit	No change

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			proposal: Technical Proposal	proposed must be a full-time permanent employee of the Applicant...	consultant for this opportunity, please allow proposing Team lead and project manager to be employed as consultant with the firm. The TL and PM need not be permanent employees of the company. A written letter of consent duly signed by the consultant can be furnished for the same. Kindly consider.	contemplated.
54.	23	7.3	Preparation of proposal: Technical Proposal	Key Experts	The key experts can be of any nationality. Kindly confirm.	There is no restriction on nationality for key experts of the projects.
55.	33	15	Key Experts	General	We understand we can include additional positions of a geomorphologist or coastal engineer (or any other important position as per scope of work) for smooth implementation of project. The remuneration rates of the respective additional consultant shall be indicated the financial proposal. Kindly confirm.	No change contemplated.
56.	34	15	Key Experts	Other Experts	<ul style="list-style-type: none"> • Please specify the inputs of other experts. This would also help 	<ul style="list-style-type: none"> • No change contemplated.

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					<p>in maintaining consistency of financial proposal.</p> <ul style="list-style-type: none"> • Kindly allow proposing international experts for the team. 	<ul style="list-style-type: none"> • International experts are allowed as per the eligibility requirement indicated in the RFQ-cum-RFP document.
57.	31	11	Minimum Qualification Criteria	Sr.no. 1: Should be a private/ public limited company or partnership firm or expert institution and should be in operation in India for a minimum period of five years.	We assume this criteria (of being operational in India for minimum 5 years) is eligible only for the lead member of the consortium. Kindly confirm. In order to bring the best experience for executing this project, please allow international firms to participate as consortium members. Indian firms can however be the lead members and bear the overall liability of the project.	Refer to Addendum No. 1, Sr. No. 4.
58.	31	11	Sr.no. 3 Minimum Qualification Criteria		Since 1 and 3 projects criteria (under Sr. No. 3) the projects can be repeated in the 1 and 3 categories and will be considered for qualification and evaluation. Please	Consultant can showcase one project for all the three categories, if attributes of the project matches with

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					confirm.	the criterion specified in requirement.
59.	80-81	Annexure - VIII	Form 2B: Financial Proposal		As per our understanding, the total cost of financial proposal (in Point 1 of Form 2B) will be same as Total of Form 2B-1 and Total of Form 2C. Kindly confirm.	Refer to Form 2B of Annexure-VIII of RFP document.
60.	45	Annexure III	Technical Evaluation Criteria	“Projects undertaken involving Government sector, or multilateral agencies will only be considered”	If the condition could be amended to consider privately developed projects with an appropriate proof of work completion accompanying the documents.	Refer to Addendum No. 1, Sr. No. 3.
61.	30	Clause 11 (2)	Table on Minimum Eligibility Criteria	Should be a private/ public limited company or partnership firm or expert institution and should be in operation in India for a minimum period of five years. Individuals are not eligible to participate in this RFQ-cum-RFP.	Since JV is permitted and presuming that one Indian entity and one foreign entity may collaborate how are Indian companies expected to achieve 75 Crore as prescribed in next clause. Clearly in this case as evident there are very few non engineering firms or none specializing in field of Master Planning with such a large turnover. Retain Clause in general but please specify and link the three criteria operation in India, average turnover and lead member. The clause many state that Lead member should be a private/ public....etc.	Please refer to Addendum No. 1, Sr. No. 2 for the requirement of turnover. For other suggestions, no change contemplated.

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62.	30	Clause 11 (2)	Table on Minimum Eligibility Criteria	Minimum Qualification Criteria Bidders should have an average annual turnover of INR 75 Crore during last 3 (three) financial years from consultancy services of an equivalent amount.	Since the clause allows more than one bidder upto three bidders. Will NITI Aayog consider any change in the turnover of the Indian Entity in order to encourage Registered Indian Master Planners and Urban Planners to take a lead role with foreign entity coming in to provide specialized inputs in area of island development? Retain clause in general but specify that one bidder must achieve 75 crores and the other bidders to achieve half that amount 37.5 Crores.	Same as Above.
63.	30	Clause 11 (2)	Table on Minimum Eligibility Criteria	Format of Pre-Qualification Proposal (Average Annual Turnover from Consultancy Services of Applicant) Note: 1. In case of a consortium, above form has to be submitted for each consortium member and Minimum Eligibility Criteria for revenue should be satisfied by the Lead Member.	If the eligibility criteria is reduced for the Indian Firm or company participating in the JV please consider reduced Average Annual Turnover for the Lead Member as long as One member achieves the eligibility criteria of 75 Crores of JV. Retain the form but change the Note 1 to state 1. In case of a consortium,	Please Addendum No. 1, Sr. No. 2. No change contemplated.

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					above form has to be submitted for each consortium member and minimum eligibility criteria for revenue should be satisfied by any one member.	
64.	8	2.2.2	Background and Objective to the Assignment	“It is very important to work with local tribal group(s) in the process of economic/tourism development so that their voice is reflected in the decision making process.”	We request a clarification on the level of interaction required with local tribes. Given some of the tribes are secluded from mainstream civilization; it may become difficult for consultants to document their views and voice. Alternately, it may be clarified that the voice of local tribes as documented (under various documents) and through interaction with institutions/experts who are in touch with such tribes may be included in the reports.	Refer to Clause 2.3.4 of the RFQ-cum-RFP document.
65.	23	7.3 (i)	Preparation of proposal: Technical Proposal	As per 7.3 (i); The Team Leader and Project Manager proposed must be a full-time permanent employee of the Applicant. Independent subject matter experts or sub-consultants who are not permanent full time employees of the Applicant may be proposed as key staff	Given that the firm is providing assurance for availability of the key staffs and there are penalties proposed in case of replacement, relaxation may be provide w.r.t to full-time employment for the positions of TL and Project Manager.	No change contemplated.

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				(other than the Team Leader and Project Manager) provided a documentary evidence is furnished that such experts are dedicated to work with the Applicant for the duration of their involvement under this assignment and they have no conflict with respect to the terms and conditions of this RFP document. Further, such key staff can-not be a part of key staff of any other Applicant.		
66.	32	13	Time-Frame	The time period to complete the assignment submissions is 15 (fifteen) months. The work plan to be submitted by the firm will indicate the intermediate milestones.	Given the volume of studies and areas required to be covered under these projects we request that a time line of a minimum 18 months be considered.	No change contemplated.
67.	33	15	Key Experts	Core Team to be deployed full time over the entire duration of the assignment.	Kindly specify the location of deployment - Andaman/Lakshadweep or at the Client location in New Delhi. This will enable us do a realistic costing for the proposal.	The consultant would position their team/ personnel as per the requirement for the assignment.
68.	34	15	Key Experts: Environmental	The expert should also be NABET accredited	Since the scope of work does not envisage preparation of an	No change contemplated.

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			Expert		Environment Impact Assessment Report, NABET accreditation should not be made mandatory. Only firms with core Environment Impact Assessment Business are required to get NABET accreditation. The focus should be on bring in special expertise in marine / coastal / sensitive area environmental assessment.	
69.	43	Annexure -I	Data Sheet	“The extent of sub-contracting would be restricted to 30 (thirty) percent of the contract price. The client will be provided by the consultant with particulars (name, financial and technical back ground, excluding prices) of sub consultants. “	Kindly clarify, what sub-contracting means here? Request clarification if we are considering ‘Individual Consultants’ as Sub-Consultants or it is more to do with service providers like survey agencies, data collection agencies etc.	No change contemplated.
70.	45	Annexure III	Technical Evaluation Criteria	a) Experience of undertaking projects..... minimum area of five (5) sq km. Projects undertaken involving Government sector or multilateral agencies will only be considered.	As we are considering the islands as tourist destinations. We would like to bring this to your notice that a number of Island Development has happened by private agencies for tourism purposes. Hence we request that the experience of the firms in developing private island may as	Refer to Addendum No. 1, Sr. No. 3.

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					well be considered as an experience under this project.	
71.	23	7.3 (ix)	Preparation of Proposal: Technical Proposal	As per 7.3 (ix); Each CV needs to have been recently signed by the key personnel and/or countersigned by the authorized official of the Firm. At the time of submission of bid proposal, the scanned copies of the signature of key personnel will be allowed but at the time of signing of contract, the original signatures will be required. However, in both the cases, original counter signature of Authorised signatory shall be required in original.	The nature of the assignment will require international firms take the lead with the Authorized signatories be based out of foreign locations-we request that the clause “original counter signature of Authorised signatory” be removed and scanned signature of the authorized signatory during the time of submission be allowed, since the overall proposal is being submitted under the signature of the lead signatory and it’s the lead firms responsibility to ensure correctness of all information provided.	No change contemplated.
72.	25	7.9 (vi)	Preparation of Proposal	The consultant shall make the assessment of support personnel, both technical and administrative, to undertake the Assignment. Additional support and administrative staff shall be provided by the Consultant as needed for the timely completion of the	In order to create a level playing ground for consultants and also ensuring availability of requisite skill-sets for the required timeframe, it is suggested that NITI Aayog specifies the inputs required from support staff (in terms of person	No change contemplated.

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				Assignment within the total estimated cost. Consultant should provide time estimates of key staff as well as support staff in the staffing schedule. It is stressed that the time period for the Assignment indicated in the TOR should be strictly adhered to.	month inputs, for example, 18 moths)	
73.	45	Annexure – III	Technical Evaluation Criteria	As per the last paragraph, the consultant should submit details of five (5) projects that best meet the eligibility criterion under each sub-head and max two (2) marks shall be provided to each eligible project.	Given that there are a very few Island master planning work undertaken by consultants across the world, we request that a maximum marks be granted with submission of 4 projects under each category, subject to maximum of ten (10) marks under each category.	No change contemplated.
74.	35	17.3	Negotiation	The Client will not normally consider substitutions except in cases of incapacity of key personnel for reasons of health. Similarly, after award of contract, the Client expects all of the proposed key personnel to be available during implementation of the contract. The Client will not consider substitutions during contract	The bid validity is fixed at 180 days, which is a long duration considering that consulting is a fast moving industry. In case the award of contract goes beyond the bid validity period, then it is submitted that, a one-time relaxation be given for replacement of consultants at the time of signing of the contract.	No change contemplated.

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				<p>implementation except under exceptional circumstances up to a maximum of 15 (fifteen) percent of key personnel (considering equal weight for each key personnel) and that too by only equally or better qualified and experienced personnel. During the course of providing services, substitution of key personnel in excess of 15 (fifteen) percent of Key Personnel would call for reduction of remuneration, which will not exceed 80 (eighty) percent of the remuneration agreed for the Original Key personnel. As per 17.4 For Key Personnel replaced for the second time, the remuneration payable will not exceed 80 (eighty) percent of the remuneration which would have been payable for the first replaced personnel replaced for the remaining period.</p>	<p>The execution of project is envisaged over a period of 15 months. Entry and exit of experts within a consulting firm is many times beyond control of consulting firm. It is therefore, submitted that substitution of experts may be allowed without deduction in fees but the consulting firm should provide a substitution who is at least equally qualified and experienced personnel. Additionally, reduction of fees may be proposed only in cases where replacement is suggested within 6 months from the award of contract. Reduction of fees should not be in excess of 20% of the remuneration agreed for the key personnel. In addition, reduction of fees for the second time replacement may be increased to 30% of the remuneration of original fees.</p>	
75.			General	As per response of S. No. 3; of Pre-bid	It is suggested that instead of	No change

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				<p>clarifications; it is suggested that During the validation, if any of the shortlisted Islands is not found suitable for development, the consultant may go ahead with remaining islands. An adjustment in consultancy fee would be made accordingly. The final decision in this regard shall be made by the client.</p>	<p>reduction in fees, the authority may propose any other similar islands out of 26 islands identified and located in same geography to be undertaken by consultants. This will protect the interest of authority as well as consultants</p>	<p>contemplated.</p>
76.	23	7.3 (viii)	Preparation of proposal: Technical Proposal	<p>No alternative proposal for any key personnel shall be made and only one CV for each position shall be furnished. In case an applicant is submitting its bid for more than one package, any key expert proposed as a key personnel for one package cannot be proposed as key personnel for another package (s).</p>	<p>In case the time-inputs of key personnel (apart from the Core Team) is proposed at around 30% of the duration of the project, it leave enough time inputs for the other same personnel to be proposed for multiple packages. If such situation arises, will it be allowed to propose the key expert in multiple packages?</p>	<p>No change contemplated.</p>